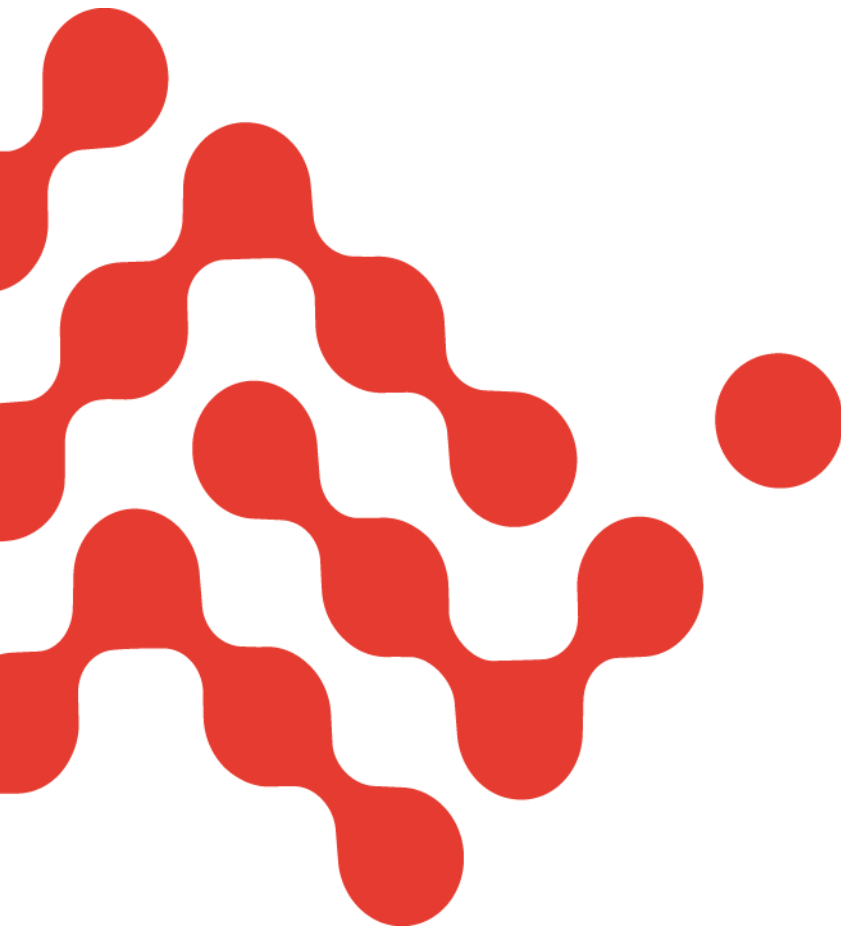


Reconciliation of Q2 2012 GAAP to Non-GAAP Results

August 2, 2012



SIERRA
WIRELESS™

Reconciliation of GAAP to Non-GAAP Results

With reference to our press release of August 2, 2012, we are providing additional non-material information regarding our reconciliation of Q2 2012 GAAP to non-GAAP results additional non-material information.

Our consolidated financial statements are prepared in accordance with U.S. GAAP on a basis consistent for all periods presented. In addition to results reported in accordance with U.S. GAAP, we use non-GAAP financial measures as supplemental indicators of our operating performance. The term “non-GAAP financial measure” is used to refer to a numerical measure of our historical or future financial performance, financial position or cash flows that: (i) excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with U.S. GAAP in a company’s statement of income, balance sheet or statement of cash flows; or (ii) includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. We refer to gross margin, operating expenses, earnings (loss) from operations, net earnings (loss) and earnings (loss) per share adjusted for specific items that affect comparability as non-GAAP gross margin, non-GAAP operating expenses, non-GAAP earnings (loss) from operations, non-GAAP net earnings (loss) and non-GAAP diluted earnings (loss) per share, respectively. We disclose non-GAAP amounts as we believe that these measures provide better information on actual operating results and assist in comparisons from one period to another.

Readers are cautioned that non-GAAP financial measures do not have any standardized meaning prescribed by U.S. GAAP and therefore may not be comparable to similar measures presented by other companies.

Q2 2012 Reconciliation of GAAP to Non-GAAP Results

In thousands of US\$, Except earnings per share	GAAP Q2 2012	Non-GAAP Adjustments					Non GAAP Q2 2012
		Purchase Price Amort Wavcom	Purchase Price Amort AirLink	Restructuring & Acquisition	Stock Comp	Foreign Exchange Gain	
Revenue	167,441						167,441
Cost of goods sold	116,106				78		116,028
Gross margin	51,335	0	0	0	(78)	0	51,413
<i>GM %</i>	<i>30.7%</i>						<i>30.7%</i>
Sales and marketing	11,190				338		10,852
Research and development	20,773	1,329	90		430		18,924
Administration	8,746				790		7,956
Acquisition	599			599			0
Restructuring	1,531			1,531			0
Amortization	2,275	947	299				1,029
Total Operating Expenses	45,114	2,276	389	2,130	1,558	0	38,761
Earnings from operations	6,221	(2,276)	(389)	(2,130)	(1,636)	0	12,652
Foreign exchange gain	336	0				336	0
Other income	10	0					10
Total other income	346	0	0	0	0	336	10
Earnings before income taxes	6,567	(2,276)	(389)	(2,130)	(1,636)	336	12,662
Income tax expense	2,986	0	0	(540)	0	171	3,355
Net earnings	3,581	(2,276)	(389)	(1,590)	(1,636)	165	9,307
Diluted earnings per share	0.11						0.30
Weighted average diluted shares	31,252						31,252