

Why Sierra Wireless AirLink® Networking Solutions?

If you are connecting vital corporate assets to your enterprise network, whether it's in an oil field, a branch office or your vehicle fleet, you want to work with experts – people you can trust who understand that connectivity is mission-critical and seconds count!



GET CONNECTED. STAY CONNECTED.

>3 Million routers & gateways deployed

4 out of 5 of the Top 20 utilities

use AirLink routers for smart grid deployments and vehicle fleets

All of the Top 10 Oil & Gas producers

rely on Sierra Wireless to keep their infrastructure running smoothly

3 out of 4 High Performance EMS systems*

trust Sierra Wireless routers to support paramedics in the field

More than 25% of the Top 50 transit agency vehicles

depend on Sierra Wireless routers to improve passenger services & operations

More than half of the Top 100 police departments

rely on Sierra Wireless routers in cruisers and incident response vehicles

Sierra Wireless has more customers with Band 14 deployments than any other vendor

*AIMHI

>20 years wireless expertise

Start with Sierra to deliver new technology solutions, streamline deployments and take advantage of all the promise the IoT offers. Start with Sierra, stay with Sierra and build your future in the Internet of Things

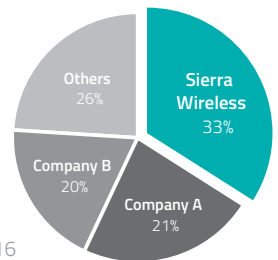
#1 in Innovation

- 1997 ○ 1st cellular module developed
- 2001 ○ 1st embedded software platform for M2M
- 2007 ○ 1st embedded SIM deployment for M2M
- 2009 ○ 1st HSPA+ cellular module
- 2010 ○ 1st LTE cellular module
- 2013 ○ 1st cellular module with application processor
- 2014 ○ 1st open source application development platform for IoT
- 2015 ○ 1st LTE-Advanced cellular module
- 2015 ○ 1st open hardware reference design for cellular IoT
- 2016 ○ 1st low power rugged industrial gateway
- 2017 ○ 1st 4 port LTE-Advanced, Gig-E, Gigabit Wi-Fi mobile router supporting dead reckoning and telemetry

#1 market share

for the 5th year

Source: ABI Research Report, June 2016



130 million
devices shipped worldwide

80+ networks
supported globally

400+ patents
in wireless technologies

130+ countries
where our products and services are deployed

>\$70M+ invested annually in R&D
with development teams on **3 continents**