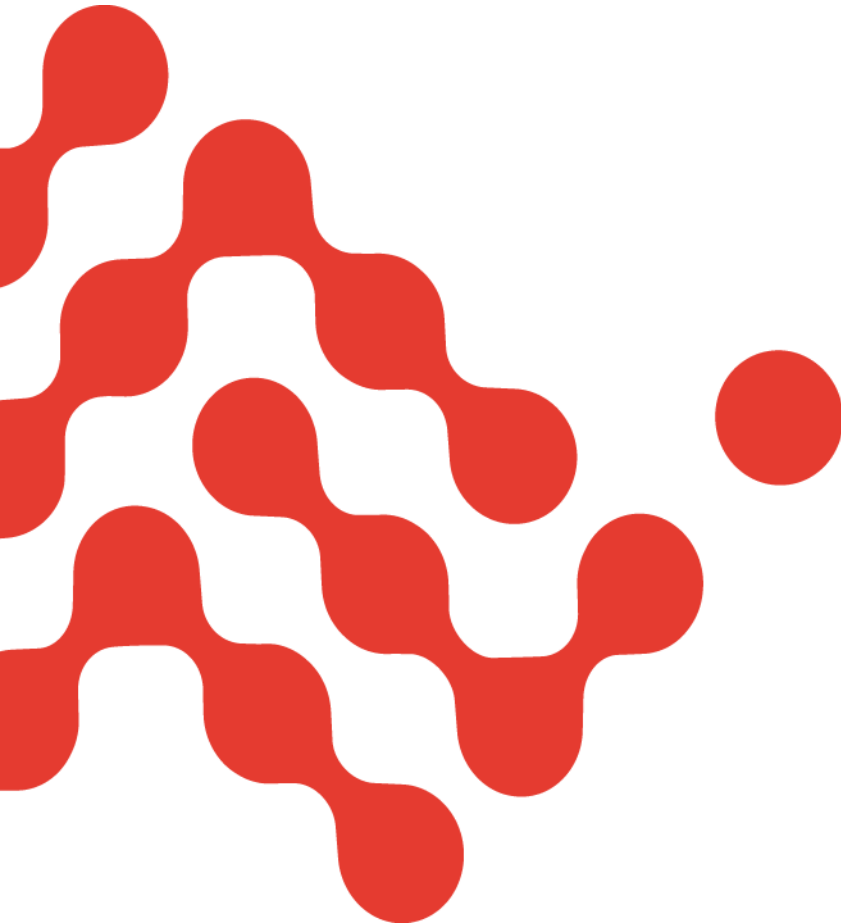


Third Quarter 2010 Results Webcast

November 3, 2010



SIERRA
WIRELESS™

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Certain statements in this presentation that are not based on historical facts constitute forward-looking statements or forward-looking information within the meaning of applicable securities laws (“forward-looking statements”). These forward-looking statements are not promises or guarantees of future performance but are only predictions that relate to future events, conditions or circumstances or our future results, performance, achievements or developments and are subject to substantial known and unknown risks, assumptions, uncertainties and other factors that could cause our actual results, performance, achievements or developments in our business or in our industry to differ materially from those expressed, anticipated or implied by such forward-looking statements.

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Q3 Highlights

This presentation should be viewed in conjunction with our press release and supplementary information on our website (www.sierrawireless.com), which present a complete reconciliation of GAAP and Non-GAAP results.

Record revenue of \$172.7 million – up 27% compared Q3 2009

Continued focus on cost -- Non-GAAP operating expenses of \$41.3 million

Exceeded profitability guidance with Non-GAAP EPS of \$0.21

Investments in M2M paying off – new products, new design wins, expanding leadership across value chain

Well positioned in Mobile Computing to capture 4G growth – strong channel positions, new design wins, robust product pipeline, first LTE devices

New organization structure to sharpen focus on customers and further accelerate profitable growth

Machine-to-Machine

Q3 revenue of \$76.1 million, up 42% year-over-year

Building on #1 global market share position in M2M

Strong design win activity in automotive, payment, networking, consumer and energy

Launched AR series – creating a new standard for automotive grade embedded modules

Another record quarter for AirLink™ intelligent gateways & routers, including growing sales in EMEA

TELUS selected AirVantage™ Services Platform to manage and deploy M2M solutions



AirPrime™
AR series



AirLink™ Raven XE
Intelligent Gateway



Mobile Computing

Q3 revenue of \$96.6 million, up 18% year-over-year

Well positioned to capture mobile broadband growth

New launch with AT&T: Shockwave 21 Mbps HSPA+

Strong sales of dual-mode EVDO/WiMAX AirCard products to Sprint & Clear

Commenced volume shipments of 42 Mbps, dual-carrier HSPA+ AirCard 312U to Telstra

Announced first LTE products

Awarded new channel slots for 4G devices, including AirCards and AirPrime modules with PC OEMs



AT&T
Shockwave



Sprint
AirCard 250U



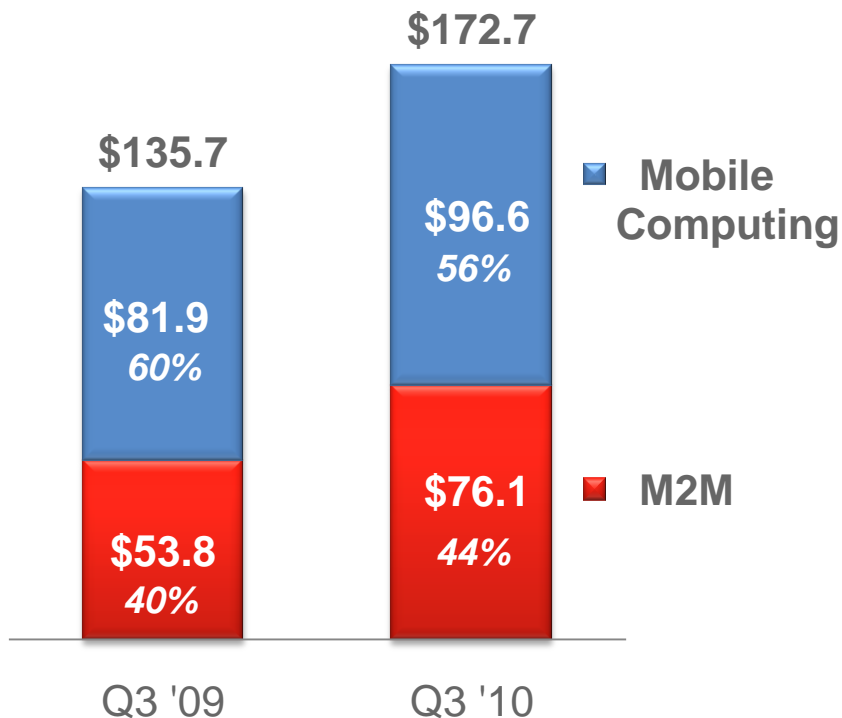
Telstra
AirCard 312U



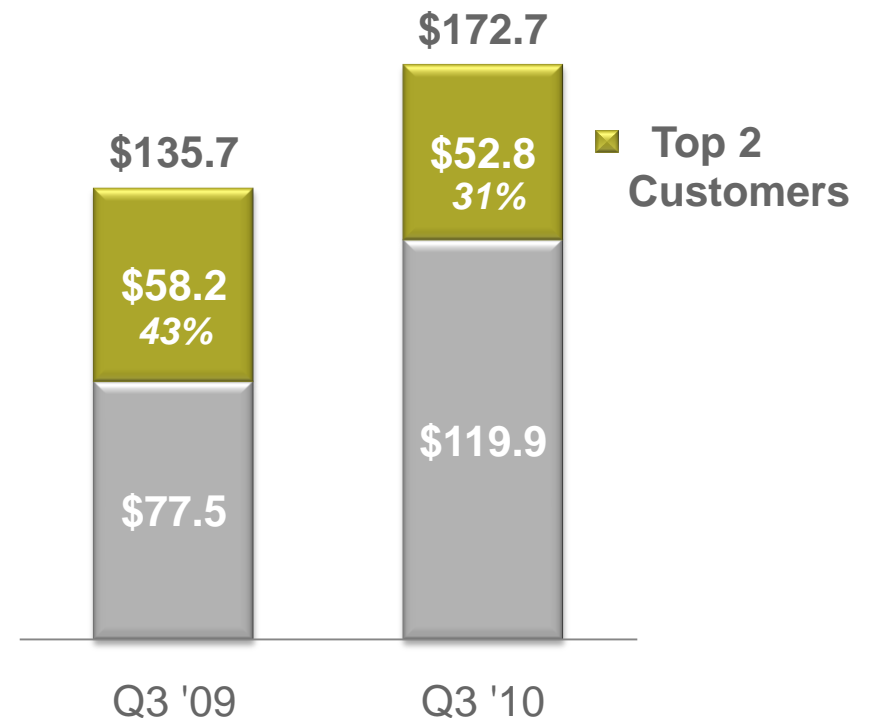
AirPrime™
LTE modules

Revenue Growth & Diversification

Quarterly Revenue by Business
(USD millions)



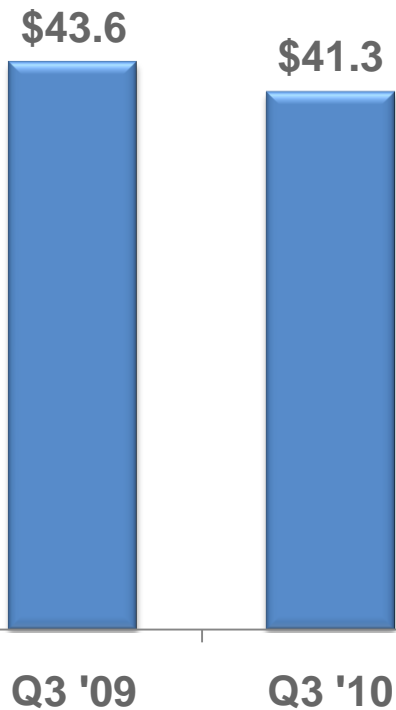
Quarterly Revenue by Customer
(USD millions)



Improving Operating Performance

Q3 Non-GAAP Results

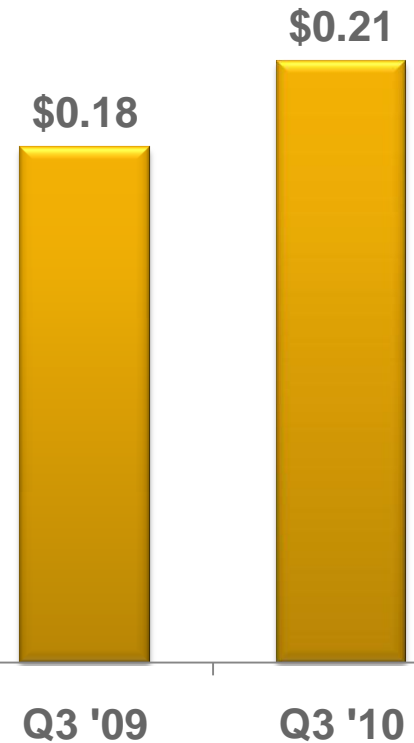
Operating Expenses
(USD millions)



Earnings from Operations
(USD millions)

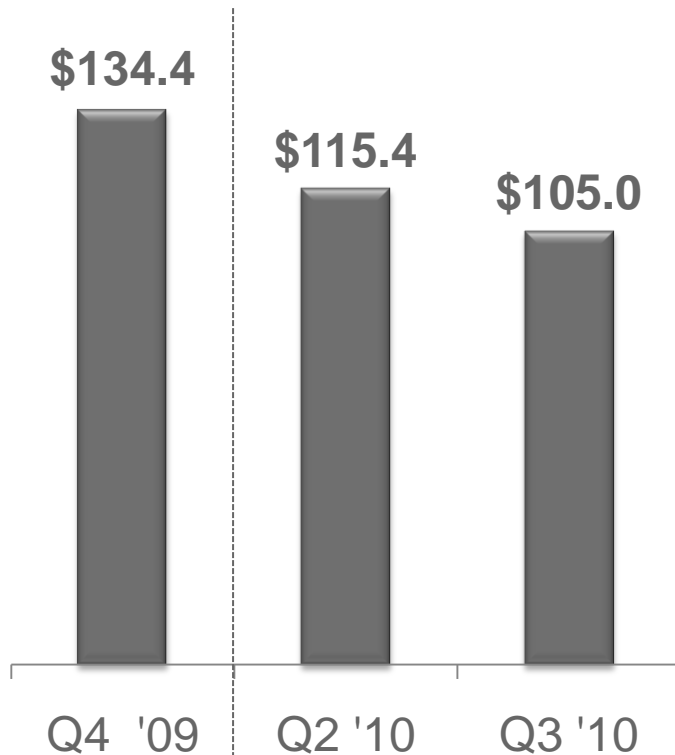


Diluted EPS
(USD per share)



Solid Cash Position and Debt Free

Cash Balance (USD millions)



Third Quarter 2010 Cash Metrics

Cash used in operating activities: \$10.7 million

- Working capital
- Inventory
- Restructuring / integration

Capital expenditures: \$2.8 million

Cash balance per share: \$3.38

Summary of Key Financial Metrics

Q3 2010 Financial Metrics (\$USD millions, except EPS and GM%)

	GAAP Actual	Non-GAAP* Actual	Non-GAAP* Guidance
Revenue	\$172.7	\$172.7	\$168 - 173
Gross Margin (%)	28.3%	28.4%	
Operating Expenses	\$51.2	\$41.3	
Earnings (Loss) from Operations	(\$2.2)	\$7.8	\$5.4 – 6.4
Operating Margin (%)	(1.3%)	4.5%	
Net Earnings	\$0.7	\$6.5	\$4.5 – 5.4
Earnings Per Share	\$0.02	\$0.21	\$0.15 - 0.17

* Non-GAAP results exclude stock-based compensation expense, acquisition amortization, Wavecom integration costs, restructuring costs, foreign exchange gains or losses, tax adjustments and non-controlling interest related to non-GAAP adjustments

Q4 2010 Financial Guidance

Guidance for Q4 2010 is based on the following expectations relative to Q3 2010:

- Growth in M2M revenue on broad-based demand
- Decline in Mobile Computing revenue on lower AirCard sales
- Modest increase in gross margin percentage
- Slightly higher operating expenses driven by new product certification and launch costs

	Consolidated Non-GAAP*
Revenue	\$170 - \$175 million
Earnings from Operations	\$8.0 - \$9.0 million
Net Earnings	\$6.8 - \$7.6 million
Earnings per Share	\$0.22 - \$0.24/share

Guidance for the fourth quarter also reflects the uncertain macro economic environment and is based on current beliefs and assumptions, which are subject to change. Actual results could differ materially from guidance. Risk factors are described in our regulatory filings.

* Non-GAAP results exclude stock-based compensation expense, acquisition amortization, Wavcom integration costs, restructuring costs, foreign exchange gains or losses, tax adjustments and non-controlling interest related to non-GAAP adjustments

Summary

Strong operating performance in Q3 – record revenue, better than expected earnings

Strong channel positions and product portfolio in Mobile Computing – well positioned to capture 4G mobile broadband growth

Global leader in M2M with a fundamentally differentiated position – solutions across the value chain, design win momentum

Sharpened organizational focus on customers and profitable growth

Building a business platform to drive revenue and earnings growth in 2011 and beyond

Thank You

Q&A Session

